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**Total Number of Pages: 01** 

B.Tech HSSM3205

4<sup>th</sup> Semester Back Examination 2018-19 ORGANISATIONAL BEHAVIOUR BRANCH : CIVIL

Time: 3 Hours Max Marks: 70 Q.CODE: F506

Answer Question No.1 which is compulsory and any FIVE from the rest.

The figures in the right hand margin indicate marks.

Q1	a) b) c) d) e) f) g) h) i)	Answer the following questions: What is culture shock? State two differences between Group and Team. Define the term Learning. What do you mean by stereotyping? What is Transactional analysis? State the different types of conflict. Who is called a transformational leader? Define grapevine communication. What is 360 degree performance appraisal? List out the factors affecting personality.	(2 x 10)
Q2	a) b)	Explain different types of OD techniques. Distinguish between leader and manager.	(5) (5)
Q3	a) b)	Explain the group development stages.  Analyze the factors affecting interpretation in the perceptual process.	(5) (5)
Q4	a) b)	Explain the primary characteristics of organizational culture.  Illustrate various types of formal communications in organization.	(5) (5)
Q5	a) b)	Suggest ways to overcome the resistance to change. Explain the various sources of recruitment.	(5) (5)
Q6		Compare and contrast Maslow's need hierarchy theory with Herzberg's two factor theory. Discuss the satisfaction-progression concept.	(10)
Q7		Do you think the knowledge of OB is really required for a manager? Justify with examples.	(10)
Q8	a) b) c)	Write short answer on any TWO : Lewin's change process Operant conditioning in Learning Performance appraisal	(5 x 2)